Jordan Hale

Senior Sales Negotiator

Contact

Leicester
07700 900266
jordan.hale@example.com
Full UK driving licence and own car

Skills

- Valuations and market appraisals
- Viewings, offers and negotiation
- Sales progression to completion
- Identity and anti-money laundering checks
- Reapit and Rightmove
- Local knowledge of Leicester, Oadby and Wigston

Profile

Estate agent with six years in residential lettings and sales, the last three as senior sales negotiator at a busy Leicester branch. Values about eight homes a month, runs viewings and negotiates offers, and agreed 74 sales worth £19.6 million in 2025. Chases every sale with solicitors, surveyors and brokers until it completes. Looking for a branch manager post.

Experience

Senior Sales Negotiator

Hawthorne & Webb, Leicester · 2023–present

- Value about eight homes a month and advise sellers on the asking price.
- Run up to 25 viewings a week, including Saturdays, and negotiate offers between buyers and sellers.
- Agreed 74 sales in 2025, worth £19.6 million in total.
- Chase each sale with solicitors, conveyancers, surveyors and mortgage brokers until it completes.
- Run identity and anti-money laundering checks on every buyer and seller.
- Train new negotiators on viewings and on Reapit, our property software.

Lettings Negotiator, then Sales Negotiator

Hawthorne & Webb, Leicester · 2020–2023

- Let and re-let flats and houses for landlords, advised on rents, and arranged inventories and cleaning between tenants; moved to sales in 2021.

Education

A levels: business, English language and geography

2019

GCSEs including English and maths

2017

Additional information

Full UK driving licence and own car. Works Saturdays on a rota.