Ravi Menon

Senior Consultant

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Profile

Management consultant with six years at a mid-sized consultancy, the last three leading workstreams on operations and cost reviews for NHS trusts, councils and retailers. Interviews staff and customers, models the options in Excel and presents recommendations to boards, then stays to help put them in place. Looking for a manager role in an operations or public sector practice.

Experience

Senior Consultant, *Calderbrook Consulting, London* **2023–present**

- Lead workstreams of two to four consultants on reviews of 8 to 16 weeks, for 11 clients so far.
- Interviewed 60 ward, pharmacy and transport staff for an NHS trust's discharge review and mapped each step from the decision to discharge to the patient leaving.
- Built an Excel model of bed days and staffing that showed £1.4 million a year of savings; the trust adopted four of our six recommendations.
- Present findings and options to client boards and write the final reports.
- Spent six months with a council's waste service while it brought in a new rota, tracking missed collections each week; they fell by a third.

Analyst, then Consultant, *Calderbrook Consulting, London* **2020–2023**

- Collected and analysed sales, stock and staffing data for retail and logistics clients in Excel, SQL and Power BI.
- Wrote the survey and analysed 2,300 customer responses for a garden centre chain's review of its store formats.

Operations Graduate, *Pemberton Home Retail, Milton Keynes* **2018–2020**

Education

BSc (Hons) Economics, 2:1, *Aldermoor University* **2015–2018**

A levels: Maths A, Economics A, Geography B, *Northfield Sixth Form College* **2015**

Skills

- Interviews, workshops and surveys
- Process mapping
- Excel modelling, SQL and Power BI
- Board papers and presentations
- Working with client teams through a change
- Managing a workstream and its budget

Additional information

Member of the Institute of Consulting. Conversational Spanish. Full UK driving licence; happy to travel and to stay away during the week.